

MELVYN STONE

DIRECTOR - ESTATES - BSC HONS MRICS

ESTATES

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Melvyn has more than 30 years' experience in property estate asset management and has developed, sold and managed a broad variety of properties for clients.

He joined Norse in 2004 and is currently Director of Estates and Asset Management. As such, he provides senior leadership to the team as well as developing new business, including joint ventures, portfolio reduction programmes and facilitating housing developments.

In addition to heading up Estates, he has undertaken the client lead for the Group on a number of joint venture housing projects with local authorities the latest being a joint venture development company Broadland Growth Ltd.

He has taken projects from concept to delivery navigating the partnerships through a business case and risk-based, decision-making processes to ensure the right outcomes are delivered to drive projects forward.

His experience within Norse also includes provision of client representative, financial appraisals, valuation, disposals, landlord and tenant, portfolio management, asset strategy and regeneration strategies.

“ I am passionate about encouraging colleagues in their leadership development and have the same regard for them as I have for all our clients. Equally, I like to treat clients as colleagues, enjoying the opportunity to work alongside them on their projects. ”

