

RICHARD GAWTHORPE

GROUP BUSINESS DEVELOPMENT DIRECTOR - BSC BUILDING SURVEYING, MRICS BUILDING SURVEYING, RICS

 richard.gawthorpe@norsegroup.co.uk

 07702 556965

Richard is an accomplished, professionally qualified chartered surveyor with over 30 years of experience in the property industry. He has been involved in all aspects of the built environment during his career, working in both private practice and in the public sector.

Over the past nine years he has been with Norse, where he has worked closely with clients, providing the strategic client interface and conduit into the group's delivery teams.

His key experience includes having executive leadership and authority to deliver the group's business development activities, strategic design and implementation of its revenue generation strategies. He has full budget responsibility for business development and strategic commercial relationship management.

Richard has a UK-wide remit developing new business and managing key geographic territories. He cultivates B2B relationships, builds successful pipeline opportunities and creates new revenue streams and conditions for growth.

In addition, he leads on the formation of the group's housing development partnerships, and is executive director of Broadland Growth Limited, Babergh Growth Limited, Mid Suffolk Growth Limited and NPS Humber Limited.

“ I am a keen advocate of low carbon sustainable design, the connection between people and communities and placing sustainability at the very heart of what we do as a group. ”

